National Bank

A Subsidiary of Access Bank Plc

JOB PROFILE

Position Title:	Dealer, Trading Desk
Available position/s:	1
Division:	Treasury Department
Location:	Head Office
Reporting to:	Head FX Sales & Trading
Job Reference No.	Dealer, Trading Desk

Position Scope:

The job holder will be responsible for generating revenue through active trading and management of the various treasury products while mitigating underlying risks to ensure growth of the bank's forex business on a sustainable basis. The focus is to generate FX income and management of various risk for the bank in addition to funding the bank through various FX products.

Key Responsibilities:

- Manage pricing & spot rate given to all units for the department to ensure deals are profitably booked.
- Manage the bank FX positions generated by the Retail and Corporate transactions and ensure profitable covering of all transactions affecting the Bank's currency positions and revenue targets are met within prescribed limits.
- Trade in Foreign Exchange to achieve budget for foreign exchange revenue.
- Product development to hedge against exposure created by customer transactions e.g. spot, forward and swaps.
- Servicing currency requirements for Retail and Corporate clients and ensuring maximum returns from these relationships.
- Keep track of FX and interest rate movements in local and international markets while managing the bank's position in accordance with the market trends.
- Implement the Treasury trading strategy on all currency pairs traded based on fundamental and technical analysis in liaison with the Head of Treasury.
- Carry out market survey and intelligence to establish market expectations on trends for key currency pairs.
- Provide competitive quotes to the FX customers and cover client flows.

- Maintaining contact with key players in the industry and gathering information that is likely to affect financial markets.
- Actively contribute to improvements in quality/efficiency of treasury products delivery processes
- Carrying out market survey and intelligence to establish forex opportunities.
- Manage all Inter-Bank Foreign Exchange trading unit activities ensuring all procedures and policies are followed.
- Maintain exchange positions for the bank within the given parameters and ensure profitable covering of open FX positions in the interbank markets.

Skills & Experience:

- Bachelor's Degree preferably in Business/ Statistics/ Computer Science/Degree or any related degree.
- Master's degree in any field will be an added advantage
- Possession of ACI Dealing Certification
- At least Five (7) years' experience in an active Treasury environment with thorough knowledge of the end-to-end processes of Treasury products and services
- Comprehensive understanding of all Treasury products including foreign exchange, money markets, derivatives and fixed income
- Commercial awareness with thorough understanding of local and global market regulations applicable to foreign exchange.
- A good understanding of micro and macroeconomics to interpret likely interest rate trends both locally and on the international markets
- Self-motivated with the ability to prioritize, meet deadlines, and manage changing priorities;
- Willingness to work occasionally outside of normal business hours
- A results-oriented individual who thrives working in a fast-paced environment.
- Strong strategic, analytical and problem-solving skills
- Excellent verbal and written communication skills and negotiation skills
- Experience in using Treasury Electronic dealing systems: Refinitiv EIKON/ FXT and Bloomberg.
- Good working relationship with Electronic FX Brokers.
- Experience in handling KEPPS system and working environment.
- Ability to network with Central Bank and other interbank players
- Ability to work under pressure & demonstrate ability to multitask
- Excellent presentation and report writing skills
- Ability to build collaborative relationships; Team Player

How to Apply:

- Send your CV and application letter showing how you meet the role requirement stated above to: ***Recruitment@nationalbank.co.ke*** by **Friday, 13th November 2026**
- Indicate Name & Job Reference **No. NBK/TRY/02/2026 on email subject.**
- Please note that applications received after the deadline will not be considered.
- Only shortlisted candidates will be contacted for the next stage/s of the process.